






PERSONAL INFORMATION

Stavros N. Mantzanakis



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06/07/1965 – Kilkis – Greek

WORK EXPERIENCE

Jan 1991-today Emetris Management and Innovation Consultants S.A
C.E.O., Thessaloniki, Greece

- Founding Partner
- Head of the Finance, Investment, and Innovation department
- Has taken part in various projects including
 - Innovation Policies
 - Market Studies
 - Financial Planning & Valuation
 - Feasibility Studies
 - Investment Planning and Financing
 - Analysis and Design of ICT systems

Dec 2003 – Jun 2006 Business and Innovation Incubator
THERMI S.A, Thessaloniki Greece

General Manager

- Thermi S.A. is a €14, 5 m. business incubator that supports technology start-ups.
- Stavros was responsible for the implementation of the business plan of the company. Focusing on assessing novel business plans, financing and supporting innovative enterprises and ideas.
- Has researched and developed a mechanism for identifying novel innovative startups and identified the optimal ways of supporting them. Fields of interest are:
 - Informatics
 - E-commerce
 - Process Simulation
 - Bio-medicine
 - Bio-engineering
 - Industrial Design
 - New Materials
 - Medical
- Research is conducted in each of the aforementioned fields to assess their potential for investment. using the support mechanism, field-specific business plans are conducted so that THERMI S.A. can make investment decisions

Jan 1992 - Jan 1994 Commercial Company of Building Insulation Materials
TEKOE S.A, Thessaloniki Greece
Administration Consultant

Responsibilities include:

- Company Growth Planning
- Sales Department Development
- Financial Planning

Jan 1990-Dec 1991 MARBLE Co New York, USA
 Marble Applications,
 • In charge of numerous projects including the renovation of Waldorf Astoria Hotel, NY
 Project Manager

LECTURING EXPERIENCE

1990 • Saint John's University- Tutoring Undergraduate Students
 Replace with EQF (or other) level if relevant
 • June 14-16, 1990- Alternative Investment
 • August 28-29, 1990- Asset Allocation & Portfolio Management
 • September 21-22, 1990 - Marketing Sales & Client Service
 • November 17-18, 1990 -Risk and Performance Measurement
 • November 24, 1990 -Tax & Accounting
 • February 02, 1991 – Structured Finance & Fixed Income

1991 **MARBLE Co. – Business Seminars in Marketing, Sales & Promotion and Accounting.**
 • February 15-28, 1991- Retail Strategy, Business plan
 • June 01-03, 1991- Project Management: A practical approach

1992-1999 **TEKOE S.A. Business Seminars in Accounting** financial analysis, decision analysis

1991- **Business Seminars** in the various companies presenting Administrative Accounting, Cost Accounting and Financial Management

2008 - 2014 **Phd** on process **Innovation Assessment**, Engineering School, Aristotle University of Thessaloniki

Sep 1989 – Jun 1990 **Master in Business Administration (MBA)**
 Saint John's University -Long Island NY, USA
 Major in International Finance
 Principal Subjects include:
 • Macroeconomics, Advanced Financial Management, Business Administration, Capital Markets, Statistics
 Additional Subjects include:
 • Marketing, Information Systems, Environmental Management, Human Resources Management.

1984-1988 **Bachelor in Business Administration**
 Aristotle University of Thessaloniki, Greece
 Principal Subjects include:
 • Macroeconomics, Microeconomics, Mathematics, Financial Management, Business Administration, Statistics, Marketing, Accounting.

EDUCATION AND TRAINING

PERSONAL SKILLS

Mother tongue(s) Greek

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user
Common European Framework of Reference for Languages

Communication skills

Organisational / managerial skills

- Management and coordination skills for Conferences, workshops, events
- Project management, planning, financial management, monitoring and coordination of activities, training entities, events, evaluation of ideas-suggestions, advice on development proposals, networking
- Technology and Innovation Management
- Business Plans & Feasibility Studies of action for private and public entities
- Speaker in several European conferences in R&D and Innovation

Job-related skills

- Project Manager in cross-border and transnational projects

Computer skills

Computer Literate: MsOffice (word Excel, Project, PowerPoint), Technical drawing software (Visio) solution ERP suite, SPSS

Other

- **Corporate Member of the** Network of Project Managers in Greece (PM-Greece)
- Member in Board of Director's Council in a number of Greek and U.S. companies
- Member of Chamber of Economics
- Member of the Greek Student Society of Saint John's University, N.Y.
- Founding Member of the Graduate Society of the Legal and Economic Studies Department
- Member of the City of Kilkis basketball team
- Member of the Aristotle University basketball team
- First and Second Level Hellenic State Researcher Degree.