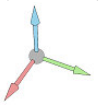
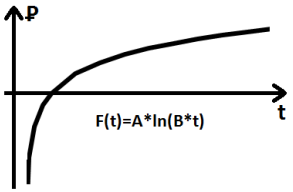
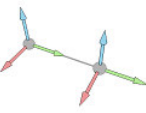
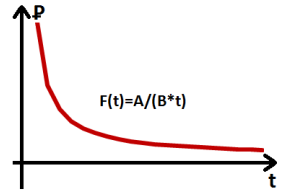
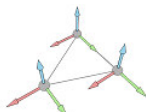
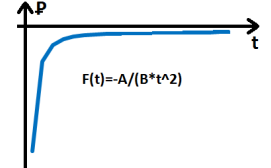



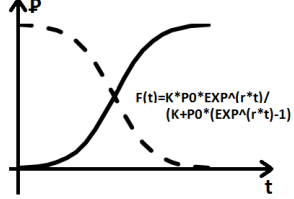

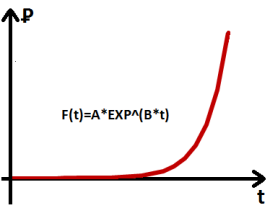

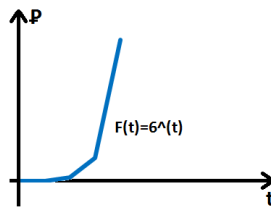
Appendix 1.


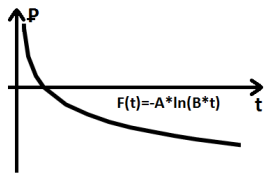

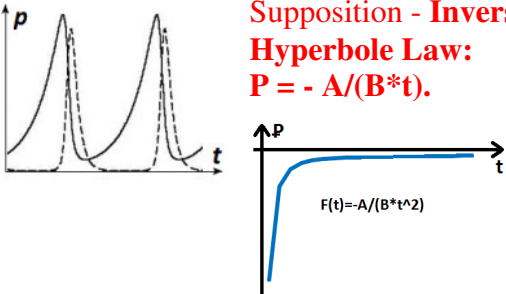

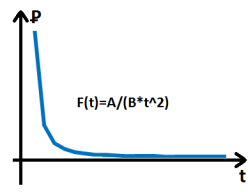
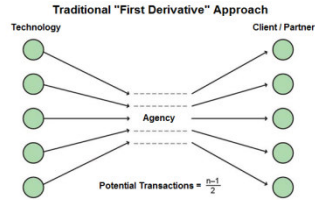
Economic Theory of Relativity Matrix ("Innovation Snail").


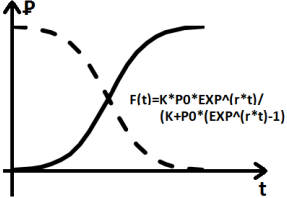


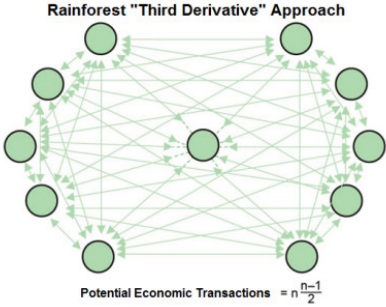
Table 1. "Innovation Snail" - Typology of business processes.

Numerals designate business processes stages that have different nature.

№	Phase Name	Phase Description	Laws of the Phase Patterns	Notes
1	The birth of Ideas (Thesis) 	Incoherence from => to Connections Ordering chaos, Logarithmic Law: Weber–Fechner law . Logarithmic Law: $P=A*\ln(B*t)$ Zabrodin Law $\frac{\Delta R}{R^2} = K \frac{\Delta I}{I}$ 	$f(x,y,z) = k * \ln \left\{ \frac{S(x,y,z)}{S_0(x,y,z)} \right\}$ where: S — value of the intensity of the stimulus; S0 — lower limit of the intensity of the stimulus: if S < S0, the stimulus is not felt. k - a constant depending on the subject of sensation.	P- Adizes's key roles . The main patterns are described: Creative tasks solution theory (TRIZ, Genrich Altshuller, 1946)
2	Reflection (Antithesis) 	Dipole Interaction: H-index (Hirsch's Citation Index). Hyperbole Law: $P=A/(B*t)$ 	$f(x,y,z) = \left(\frac{x^2}{a^2} + \frac{y^2}{b^2} - \frac{z^2}{c^2} \right) = p,$ where: p = +1 or -1 (depending on the reflection - "YES" or "NO").	I- Adizes's key roles . The main patterns are described: Histoire de la folie à l'âge classique (Michel Foucault, 1961). On Principles of Classification of the Most Abstract Directions in Methodology of Structured-System Research (G.P. Shchedrovitsky, 1965)
3	Business concept (Synthesis) 	The interaction of the Three main factors. Supposition - Inverse Square Hyperbole Law (My hypothesis): $P = -A/(B*t^2)$ 	$f(x,y,z) = \{(x - x_0)^2 + (y - y_0)^2 + (z - z_0)^2\}$	A- Adizes's key roles . The main patterns are described: Business Model Generation (Alexander Osterwalder, Yves Pigneur, 2010)

4	Prototypes (Thesis) 	<p>Connections from => to the Complexity</p> <p>The interaction of the Four main factors, Logistic curve (My hypothesis): (P.F.Verhulst, 1838). $P = K * P_0 e^{rt} / (K + P_0 (e^{rt} - 1))$</p> 	$f(x,y,z) = \left(\frac{x^2}{a^2} + \frac{y^2}{b^2} - \frac{z^2}{c^2} \right) = 0$ <p>Cone (Triangular pyramid) along the coordinate z.</p>	<p>E-Adizes's key roles. The main patterns are described: - The Octopus Marooned (O'Henry, 1919). - The Twelve Chairs (Ilya Ilf, Evgeny Petrov, 1928)</p>
5	The First Sales (Antithesis) 	<p>Start-up and spin-off companies. "Golden ratio" Law (1 to 6). Exponent law (A.U.Udanov, 2007): $P = A * e(B * t)$</p> 	$f(x,y,z) = \left(\frac{x^2}{a^2} + \frac{y^2}{b^2} - \frac{z^2}{c^2} \right) = 0,$ <p>Cone (Hexagonal pyramid) along the coordinate z.</p>	<p>The main patterns are described: "King Arthur: Tales from the Round Table" (The authors of the 6th- 21 centuries); The art of the Start (G. Kawasaki, 2004), The experience of competition in Russia. The reasons for success and failure (A.U.Udanov, 2007)</p>
6	The Company (Synthesis) 	<p>Organizational and legal regulation, Hexagonal Multi-Layered pyramid 1/3/6/10/20... N-level Hierarchy Law (C.Parkinson, 1957): $P = m_n * c(t)^{(N-1)}$; c=1,...,6.</p> 	$f(x,y,z) = \left(\frac{x^2}{a^2} + \frac{y^2}{b^2} - \frac{z^2}{c^2} \right) = 0,$ <p>Cone (Hexagonal Multi-Layered pyramid) along the coordinate z.</p>	<p>The main patterns are described: Parkinson's law (C.Parkinson, 1957), Managing Corporate Lifecycles (I.Adizes, 1988), Historien om Ikea... (I.Kamprad, B.Torekull, 1998)</p>

<p>7</p>	<p>Representation (Thesis)</p> 	<p>Complexity from => to the Probabilities</p> <p><u>A law of diminishing marginal utility</u> (D. Bernoulli, 1738, ..., <u>v. Neumann and O.Morgenstern</u>, 1944). Representatives, Distribution, Missionary, MLM, Ponzi Scheme.</p> <p>Inverse Logarithmic Law: $P = - A * \ln (B*t)$</p> 	<p>A Law of Hollow hierarchy: $f(x,y,z) = \frac{x^2}{p} + \frac{y^2}{q} = 2 * z, (p, q) > 0,$</p> <p>Hyperboloid (as at The <u>V. Shukov Tower</u>)</p>	<p>Diminishing marginal utility: <u>Specimen theoriae novae de mensura sortis. Commentarii Academiae Scientiarum Imperialis Petropolitanae.</u> (D. Bernoulli, 1738)</p> <p>Distribution: <u>Hard Sell: The Evolution of a Viagra Salesman</u> (Jamie Reidy, 2004), Missionary: The Thorn Birds (C.McCullough, 1977), MLM, Ponzi Scheme: <u>Bernie Madoff's \$50 Billion Ponzi Scheme</u> (R.Lenzner, 2008)</p>
<p>8</p>	<p>Branches (Antithesis)</p> 	<p>The Lotka – Volterra equations, Alfred J.Lotka, 1910, Vito Volterra, 1931</p> <p>Supposition - Inverse Hyperbole Law: $P = - A/(B*t^2).$</p> 	<p>The transition from the law of Hollow hierarchy (the hyperboloid with the completion of "1 to 2" law) to the global Filled hierarchy (the pyramid with the "1 to 6" law):</p> $f(x,y,z) = \frac{x^2}{p} + \frac{y^2}{q} = 2 * h$	<p>Feuds management: <u>The Barber of Seville, or The Futile Precaution</u> (G.Rossini, C.Sterbini, 1816)</p> <p>Infrastructure: <u>Empire: How Britain Made the Modern World</u> (Niall Ferguson, 2003)</p> <p>Soft holding: <u>Book Excerpt: The Seven-Day Weekend</u> (<u>Semco Partners</u>, 2004).</p>
<p>9</p>	<p>Monopoly (Industrial, Synthesis)</p> 	<p>Mega- Dipole, antagonism between companies within the same field of activity today - blocs of countries globally, <u>Herfindahl – Hirschman Index</u> (1982): $HHI = S1^2 + S2^2 + \dots + Sn^2,$</p> <p>Square Hyperbole Law: $p = A / (B*t^2).$</p> 	<p>Toroidal surfaces of the force field, Mega Cone- Global Dipole, $f(x,y,z) = \{ (x^2 + y^2 + z^2 + (R^2 - r^2)) - 4 * r^2 * \frac{x^2 + y^2}{q} \}$</p> 	<p>The main patterns are described: <u>On Competition</u> (Michael E. Porter, 1998), <u>Gazprom and Wintershall address Russian natural gas supply to Europe</u> (2015)</p>

10	A Consumer Society (Post-Industrial, Thesis) 	Probabilities from => to the Incoherence Logistics as a “reverse cone”, "snowflake" on the surface of the sphere, 1 node to 6 nodes - optimum distribution of goods to the area of the Earth, Logistic curve: (P.F.Verhulst, 1838). $P = K * P_0 e^{rt} / (K + P_0 (e^{rt} - 1))$ 	"Snowflake" Distribution Law is based on 6th-channels logistics network optimization while maximizing the surface coverage of global markets.	Consumer Society Strategy: Blue Ocean Strategy (W. Chan Kim, 2005), Innovative Business Paradigm (Mitsuaki Shimaguchi, 2006) Grinding it out: the making of McDonald's (Ray A. Kroc, 1977), Sam Walton: Made In America (Samuel Walton, John Huey, 1993)
11	An Information Society (Antithesis) 	Ring systems with six lines on the cell, to the sphere of the Earth, Exponent law Moore's Law (1965): $P = A * e^{(B*t)}$	"Honeycomb" Info-Distribution Law (Hexagonal Cells) - Most economical and effective information Channels Distribution.	Information Society Strategy: Cramming More Components onto Integrated Circuits (G.Moore, 1975), Synergy and Information (Dynamic Theory of Information, Chernavsky D.S., 2001)
12	A Social Society (Synthesis) 	Chaos - probability distribution, The Noosphera (V.I.Vernadsky) -> sphere of the Earth, Supposition - Economic Theory of Relativity (A. Einstein, 1915): $P = m * c (t)^2$	"Social Network" Distribution Law - The Economic Theory of Relativity Law $E = m * c^2$ 	Social Society Strategy: On Science (V.I.Vernadsky, 1997), Mathematical Foundations of Synergetics: Chaos, structures, computing experiment (G.G.Malinetsky, 2005) The Rainforest... (V.Hwang, G.Horowitz, 2012)